

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 SP-02 AID-05 EB-07 NSC-05 CIEP-02

TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00

FRB-01 INR-07 NSAE-00 USIA-15 XMB-04 OPIC-06 LAB-04

SIL-01 OFA-01 INT-05 AGR-10 /107 W

----- 101899

R 151749Z AUG 75

FM AMEMBASSY GEORGETOWN

RUEHC/SECSTATE WASHDC 1642

INFO AMEMBASSY BRIDGETOWN

AMEMBASSY KINGSTON

AMEMBASSY MEXICO CITY

AMEMBASSY PORT OF SPAIN

UNCLAS GEORGETOWN 1364

E.O. 11652: N/A

TAGS: ETRD, EFIS, MX, GY

SUBJECT: GUYANA MAY PURCHASE TRAWLERS FROM MEXICO

REF: GEORGETOWN 1197

1. PRESS REPORTED TODAY (8/15) THAT GUYANA MAY BUY AT LEAST FIFTY TRAWLERS FROM MEXICO AS RESULT OF RECENT GOG TRADE VISIT (REFTEL). WE UNDERSTAND FROM OTHER SOURCE THAT MEXICAN TRAWLERS COMPARE IN SIZE WITH U.S. MADE ONES NOW USED BY GUYANA MARINE FOODS LTD. THEIR COST (ABOUT US DOLS 225,000) IS CONSIDERABLY MORE THAN THAT OF U.S. BOATS (ABOUT USDOLS 150,000). IT IS DOUBTFUL THAT MEXICANS WILLING TO OFFER FINANCING TERMS SO ATTRACTIVE AS TO OFFSET DOLS 75,000 DIFFERENCE. RECENTLY EMBOFF TALKED WITH GENERAL MANAGER OF U.S. TRAWLER COMPANY WHO SEEMED CONFIDENT HE WOULD COMPETE FAVORABLY WITH MEXICANS.

2. IN CONVERSATION WITH MINISTER OF TRADE, HOWEVER, EMBOFF GOT IMPRESSION THAT PURCHASE OF MEXICAN BOATS ASSURED. WE WOULD SPECULATE THEREFORE THAT IF PURCHASE GOES THROUGH, IT IS EITHER POLI-
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TICALLY MOTIVATED OR TIED TO SOME QUID PRO QUO WITH MEXICO,

PERHAPS INVOLVING BAUXITE.
MATTHEWS

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NNN

Message Attributes

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